



IRAM
TRADING

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IRAM

TRADING
COMPANY PROFILE

Import - Export - Commercial Agencies

IRAM

**YOUR INTERNATIONAL PARTNER FOR INDUSTRIAL
RAW MATERIALS AND INGREDIENTS**

SOURCING

**SOURCING OF INGREDIENTS AND RAW
MATERIALS AROUND THE WORLD**

Over the years, IRAM has built a strong origination process and expertise. We have forged exclusive and preferred relationships with producers around the world that secure volume availability, competitive prices and quality consistency for our Clients.



DISTRIBUTION

**MAJOR SUPPLIER OF FOOD AND INDUSTRIAL
CHEMICALS**

Since 2020, IRAM has successfully provided the industries with high quality and efficient raw materials/ingredients that meet their requirements in terms of service, quality and prices.



OUR PRODUCTS

We are mainly involved in importation, exportation, trading and distribution of chemicals and raw materials from the biggest international producers to the factories and consumers all over the world.

We provide chemicals and raw materials mainly for the following industries:

- Food and Beverages
- Pharmaceutical Ingredients
- Personal Care
- Detergents, Soap and Cleaning Products
- Dairy and Animal Feed
- Agrochemicals Industries
- Petrochemical Industries
- Oil field, Refining and Drilling
- Metal, Minerals and Metal Treatment
- Water Treatment and Purification
- Paints and Adhesives
- Ceramic, Glass, Rubber and Textile



OUR SERVICES

PRODUCTS

- * Large range of products
- * Volume availability throughout the year
- * Competitive prices
- * Stable product quality
- * Suggestion of alternative / innovative solutions
- * Samples available

TRANSPORT AND LOGISTICS

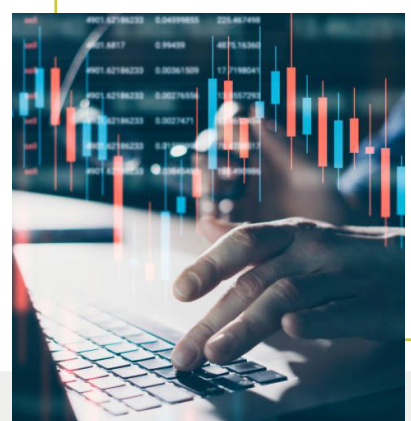
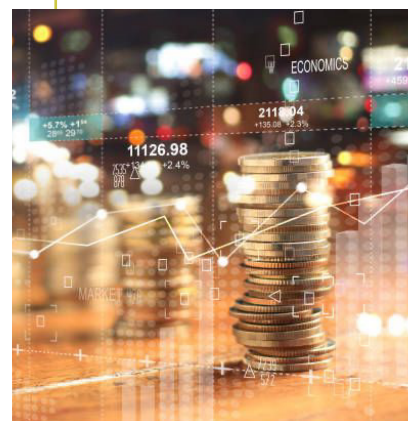
- * Delivery to FOB / CFR / CIF
- * Follow instructions of loading schedule
- * Control of transit time and transhipments
- * Negotiation of free time at destination

FINANCIAL PROCEDURES

- * Adapted and innovative solutions
- * Reduced financial fees
- * Differed payment options

REGULATORY PROCEDURE

- * Knowledge of customs specifications and import rules for each country
- * Provide requested cargo documentation (certificates, waivers...)



IMPLEMENTATION OF SERVICES

IMPLEMENTATION OF SERVICES

- * IRAM partners with trustworthy manufacturers to avoid delays and defaults
- * Strong client network and extended knowledge of specific risks inherent to each country
- * We bear the foreign exchange and financial risks

SUPPLY CHAIN

- * Experienced logistic team with comprehensive understanding of international trade challenges (bookings, freight, inspection, documentation, customs and banking system)
- * Single logistic interlocutor for the follow-up of your orders
- * We provide full set of documents according to the legislation and time frame

TRADE FINANCE

- * We guarantee full confidentiality
- * Tailor-made solutions to secure payments, optimize cash flow and reduce capital requirements
- * Innovative approach using latest Trade Finance solutions

QUALITY MANAGEMENT

- * We assure quality consistency of delivered goods over the years
- * IRAM frequently controls the quality of the products supplied
- * Our team provides full traceability, technical documents and quality certificates



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